

China Practice

Overview

Schiff Hardin's China practice is a diverse, fully integrated practice showcasing the firm's domestic and international service capabilities.

The world's second largest economy, China has maintained an annual growth rate above 8% over the last few years -- with opportunities in the region and globally for Chinese businesses continuing to expand. As Chinese businesses and high net worth individuals seek to strategically expand their international operations and capitalize on developing opportunities, they turn to Schiff Hardin when undertaking innovative corporate transactions and capital raising activities on a global stage.

Schiff Hardin's China Practice team, led by Ralph De Martino, provides sophisticated transactional, regulatory, and litigation counsel primarily in these areas:

- Securities
- Corporate compliance
- International regulations
- Mergers and acquisitions
- Cross-border investing
- Technology transfers
- Intellectual property
- Commercial litigation

The Right Knowledge, Skills & People

Our team also includes attorneys who speak Mandarin Chinese and have lived, travelled, studied, and/or worked in China. Our familiarity with China's legal and regulatory regimes, and knowledge of the country's complex cultural and business customs and practices greatly enhance our ability to communicate and work effectively with Chinese clients. This includes successful representations of clients based in Greater China's most active commercial centers, such as:

- Shanghai
- Beijing
- Heilongjiang
- Liaoning
- Fujian
- Shaanxi
- Henan
- Hong Kong

We have an established network of local counsel in a number of provinces throughout China and Hong Kong and Taiwan (as well as in other Asian countries) who provide regular assistance in business transactions and litigation.

We are not merely highly skilled technicians engaged to facilitate and complete transactions for the firm's clients. Indeed, we are true partners and advocates on behalf of the firm's Chinese clients as they do business in the U.S. and around the world.

Our Integrated Approach

We engage our Chinese clients with an integrated approach across our practices firm wide. What this means in practice is that we bring our global industry experience and "best practices" we have developed working with international clients across a wide range of major industries, including:

- Agriculture
- Pharmaceuticals
- Biotechnology
- Electronics
- Manufacturing
- Energy
- Engineering

- Transportation
- Digital media

Our experience allows us to bring our clients innovations and efficiencies we use in our domestic and transnational representations while providing each of our company clients with timely and creative solutions tailored to address their individual needs. From start to finish, we keep our focus on the results you desire to drive your business to succeed anywhere in the world.

Experience

Securities

We represent clients in initial public (IPO) and private equity and debt offerings and high-yield debt offerings and rated securities. We also represent clients in securities regulation and compliance issues arising under U.S. law and the rules of the various US stock exchanges, including registration, stock exchange listings, periodic filings, proxy statements, securities arbitrations and investigations.

Our lawyers enjoy close working arrangements with the senior staff of the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, the Nasdaq Stock Market, the New York Stock Exchange, and the OTC Bulletin Board, and are well positioned to help our clients achieve their capital formation, corporate governance and regulatory objectives.

In the past five years, attorneys in Schiff Hardin's Securities Registration and Regulation Practice Group have advised clients, either as the issuer's or underwriter's/placement agent's counsel, in various engagements ranging from:

- IPOs (and secondary offerings) to private placements
- reverse mergers
- spinoffs
- special committee investigations
- class action and regulatory defense
- independent director representation
- going private transactions
- going quiet transactions

Corporate Transactions

Schiff Hardin's corporate attorneys handle cross-border and domestic mergers and acquisitions, minority investments, secured and unsecured loan agreements, joint ventures, infrastructure projects, and Greenfields projects.

In addition to our mergers & acquisitions and investment experience, our international business attorneys handle technology transfers and licensing, complex financing, contracts and distributorships, and commercial agreements for companies of various sizes.

International Regulation

Our attorneys represent Chinese clients in customs, immigration, export control, economic sanction, Foreign Corrupt Practices Act, CFIUS, dumping and countervailing duty, and other international trade matters before the trade courts, international organizations, and U.S. departments of commerce, treasury, homeland security, state, and defense.

Intellectual Property

We help Chinese companies develop and implement protection and enforcement strategies for their intellectual property, including in the areas of patent, trademark, trade name, domain name, service mark, trade dress, and copyright.

Litigation

Schiff Hardin represents global corporations and insurers in complex commercial litigation matters. We are frequently called upon to handle special committee investigations, securities class actions, director derivative suits, and SEC enforcement matters on behalf of Chinese clients.

Schiff Hardin handles mass tort, product liability, and construction cases on behalf of clients based all over the world and has extensive experience in pursuing subrogation and recovery claims arising from losses in Asia and/or involving Asian companies.

Professionals

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